# **Higer Education and Economic Prosperity at Regional Level**<sup>1</sup>

# O Ensino Superior e Prosperidade Económica ao Nível Regional

#### **Igor Cvecic**

Faculty of Economics and Business, University of Rijeka

#### **Danijela Sokolic**

Faculty of Economics and Business, University of Rijeka

#### Marija Kastelan Mrak

Faculty of Economics and Business, University of Rijeka

## **Abstract/ Resumo**

Macroeconomic, social, political, regulatory and other factors drive different prospects of economic growth and wellbeing in different European regions. Higher education institutions (HEI), with their tradition, commitment, progressiveness, continuity and stability are a crucial factor for growth and development. There is empirical evidence of lower unemployment rates in countries with effective communication between the educational system and the labour market that provides for employers' understanding of competencies (qualities) students have upon finishing their education. Realistic expectations result in better demand and supply matching, thus contributing to regional welfare. As Europe features significant regional disparities in employment, education and economic prosperity, the support for science and technology, including HEIs and their outputs, is crucial for regional development, especially among 'peripheral' regions. Furthermore, HEIs must aim at better linking their programmes with employment and the needs for innovation and entrepreneurship. Thus, we estimate how higher education and science relate with economic prosperity in different European regions at NUTS 2 level, classifying them into three groups according to their level of GDP per capita. The regression estimates show different

Os fatores macroeconómicos, sociais, políticos, regulatórios e outros impulsionam diferentes perspectivas de crescimento económico e bem-estar em diferentes regiões da Europa. As instituições de ensino superior (IES), com sua tradição, compromisso, progressismo, continuidade e estabilidade, são um fator crucial para o crescimento e desenvolvimento. Há evidência empírica de taxas de desemprego mais baixas em países com uma comunicação eficiente entre o sistema educacional e o mercado de trabalho, que proporciona aos empregadores uma compreensão das competências (qualidades) que os alunos têm ao concluir a sua educação. Expectativas realistas resultam numa melhor adequação da oferta e procura, contribuindo para o bem-estar regional.

Como a Europa apresenta significativas disparidades regionais no emprego, na educação e na prosperidade económica, o apoio à ciência e tecnologia, incluindo as IES e o seu serviço, é crucial para o desenvolvimento regional, especialmente nas regiões "periféricas". Além disso, as IES devem procurar articular melhor os seus programas com o emprego e as necessidades de inovação e empreendedorismo. Assim, é estimado como o ensino superior e a ciência se relacionam com a prosperidade económica em diferentes regiões europeias ao nível NUTS 2,

<sup>&</sup>lt;sup>1</sup> Acknowledgment: This work has been supported by the University of Rijeka under the project titled "Contemporary challenges in rethinking work as an economic resource" no. ZP-UNIRI-1/17

effects of specific factors of HEI influencing regional prosperity levels.

*Keywords:* development, prosperity, higher education, (un)employment, EU regions

JEL Codes: R10, I25, J60

# 1. INTRODUCTION

Benefits of economic development lay on economic growth and competitiveness. Regions need to support innovation and research and development (R&D) to achieve economic growth. Thus, the key determinant of growth and development is human capital advancement since (working) people are meritorious for creation and innovation. Talents with innovative ideas are a result of hard work and passion of individuals, and expertise and enthusiasm of educators in a supporting environment. That's why innovative ideas and start-ups often come as outputs of quality higher education systems and tend to migrate towards competitive and benchmark enabling working environments.

European regions can be differentiated according to the value creation of industries developed in the region. A higher value-added economy region boosts industries that focus on those activities that generate a larger margin calculated as the final price of a product or service minus the cost of the inputs used to produce it, and thus create higher profits for businesses and higher wages for workers. High added-value industries (i.e. electronics, chemicals, biomedical manufacturing, professional services, etc.) depend on highly trained and well-educated work force, and they are more likely to be situated in the region with the high quality higher education institutions since higher value-added economies rely heavily on innovation and skills, knowledge and technology development.

The purpose of this paper is to explore how important is higher education for regional growth and prosperity, specifically its impact on gross domestic product per capita. The structure of this paper stresses primarily the classificando-as em três grupos de acordo com o seu nível de PIB per capita. As estimativas desta regressão mostram diferentes efeitos de fatores específicos das IES que influenciam os níveis regionais de prosperidade.

*Palavras-chave:* Desenvolvimento regional, prosperidade, ensino superior, (des)emprego, regiões da UE

Código JEL: R10, I25, J60

idea of the affirmation of specific determinants related to the 'science triangle' (education, innovations in business, R&D) that have clear influence on development of European regions. Therefore, after the introduction section, which gives a broader perspective on the important issue of higher education and its potential effects on regional prosperity, the second section describes the theoretical frameworks that were taken into consideration while preparing and executing the analytical research. The third section explains the methodology and the research design, while the forth section represents the main analytical part, which includes the explication of the statistical regression and its results. Finally, the conclusion section brings the major findings and interpretations of the results alongside with suggestions for the future.

## 2. THEORETICAL BACK-GROUND

The interconnectedness of the economy and the labour market strongly influences the demand for work, while the supply for work unquestionably is under the influence of factors such as: employment and activity rates, migrations, changes in skills, duration of education and life-long learning (Cvečić, 2015). Trends in technology development boost market dynamics and cause constant change in needed skills and competencies on the labour market. A recent study on employers' preferences in terms of abilities, skills and attitudes of higher educated young employees shows that employers appreciate more positive attitudes towards work challenges and the willingness to grow personally and professionally (communication, problem solving, team work, etc.) compared to the basic knowledge they acquired through formal education (Kaštelan Mrak and Sokolić, 2017). This puts additional burden on higher education institutions, making them responsible not only for broadening students scientific and philosophical perspectives, but also arming them with creativeness, self-confidence and an entrepreneurial spirit.

Higher Education Institutions (HEI) create educated and skilled people as well as ideas. They have three important roles (Veugelers and Del Rey, 2014): teaching (dissemination of knowledge; improvement of human capital), research (extending the horizons of knowledge), transfer their knowledge to the rest of society (creation of industries and new companies). Although the higher education system and its institutions 'produce' knowledge and skills indispensable for the socio-economic development, regional effects have not been thoroughly and adequately investigated. This is mostly due to regional data not being properly collected and analysed, especially with internationally comparable methodology and harmonized data bases. However, as regional disparities become more evident, while centralization and agglomeration, as well as globalisation effects, endanger the prospects of development and wealth of 'peripheral' and/or 'vulnerable' regions, it is crucial to identify key factors which would enable regions to prosper in the future and diminish these differences. Thus, the focus should be given primarily to the regions 'in need' in order to facilitate not only their sustainable future and the process of economic and social cohesion, but especially to avoid negative outcomes of differentiated demographic and economic environments, including business prospects. Neglecting 'sensitive' regions would almost certainly mean more economic and social imbalances and tensions. As knowledge and education have clearly been at the forehead of economic and social progress, regional development strategies cannot be seriously implemented without adequate attention to HEIs, and their output.

First comprehensive research papers with estimations of HEIs economic impacts on local businesses, government and individuals can be associated with Caffrey & Isaacs (1971), Brownrigg (1973), and Booth & Jarrett (1976). Positive and negative impacts were identified primarily suggesting conditions and modes how to better manage expectations and decisions of particular HEIs and their local community. A renewed interest in the problem

occurred in the late 1980ies and early 1990ies as a result of increased political interest and changes in societal and governance practices (Elliott et al., 1988; Florax, 1992; Feldman, 1994; Goldstein et al., 1995; Henderson et al., 1998). Even though the effects of HEI on regional development have been attracting modern researchers' interests for nearly half of the century, there is little or no relevant data showing macroeconomic or economy-wide level effects of HEIs on prosperity on regional level. In most cases only case-studies can be found addressing specific regions or even particular HEIs (Universities UK, 2014; Kelly et al., 2014; Boston University, 2003; Canterbury City Council, 2001). Although this approach suits investigations of specific problems and environments, it does not provide general conclusions for all (or most) HEIs and regions.

The last decade and a half actually shows a genuine interest in issues related to location outputs effects, innovation and entrepreneurship associated with HEIs and regional development (Lawton Smith, 2007; Uyarra, 2008; Huggins and Johnston, 2009; Lawton Smith and Bagchi-Sen, 2012; Veugelers and Del Rey, 2014). Both endogenous growth theory and the 'Triple-Helix' concept of university-industry-government interactions emphasize the role of HEIs in creating ideas, as well as transferring them towards commercial uses (Gunasekara, 2006; Koschatzky Stahlecker, 2010; Ranga and Etzkowitz, 2013), although the link between science and industry is not clearly direct nor it is always obvious (Veugelers and Del Rey, 2014). Most authors suggest the importance of a stronger involvement of HEIs in local industries and also regional policies. Tripple te al. (2012) argue that, although still much necessary and anticipated, new models of collaboration of HEIs with local actors, it is the new student populations and new university funding which actually created new conditions for HEIs engagement at the regional level. Lester (2005) presents a model of alternative innovation-led growth, where HEIs have specific roles in: creating new industries, industry transplantation, diversification of old industries into related new ones, upgrading of mature industries.

Kroll and Schubert (2014) used spatial panel-data models in order to identify the impact that HEIs have on value creation and unemployment in Germany. Their results suggest

a strong impact of HEIs on regional GDP, but a rather flat spatial distribution due to spill-overs between neighbouring regions. Interestingly, short-term effects of HEIs on unemployment rates were detrimental, which suggests a negative transitional effect. The effect is changing in medium- to long-term. Previously, Audretsch and Feldman (2003) presented the issue of knowledge spill-overs, especially because of their influence on clusters and agglomerations. They emphasized how knowledge spill-overs are in fact heterogeneous, which is also important for companies which seek better ways to arrange their strategic localization and investments.

Beside the frequently used case-study approach, the last decade and a half witnessed new concepts being presented (Segarra Blasco, 2003; Garrido-Yserte and Gallo-Rivera, 2010; Pastor et al., 2013) and more ambitious measuring methodologies being used to assess the impacts of HEIs (Goldstein and Drucker, 2006; Goldstein and Renault, 2004). For instance, Segarra Blasco (2003) estimates the impacts of private enterprises R&TD as well as universities' basic and applied R&D on innovations in a specific region, while Garrido-Yserte and Gallo-Rivera (2010) focus on the demand-side effects of a particular HEI using three different methods (a simplified version of the ACE Model, the Ryan short-cut model and the input-output technique) to estimate the induced effects. Most studies with measurable results suggested only modest positive impacts of HEIs. However, more important factors still stay outside the scope of known approaches, as well as HEIs long-term impacts on macroeconomic variables, due to time lag between academic outputs and its economic impacts. Exploring Russian regions, Egorov et al. (2017) concluded that higher education institutions, through their coverage and specific effects on their regions indeed are important economic agents which positively contribute to gross regional product growth.

Drucker and Goldstein (2007) suggested four designs as possible estimation approaches to assess impacts of HEIs: (a) single university impact studies; (b) surveys; (c) knowledge production functions; (d) cross-sectional and quasi-experimental designs. Emphasizing a new interest in innovative potential of regions, Uyarra (2010) proposed a critique of contemporary roles of universities by testing five models, each encompassing different set of

roles, mechanisms for engagement and spatial aspects of interactions. None of them gives the whole picture, while combining them can also lead to controversial assumptions. Kroll and Schubert (2014) engaged in quantitative identification of HEIs' overall macroeconomic effects while taking into account the multidimensionality of outputs, heterogeneity of regional environments and regional spill-overs. Although their contribution to the field is significant, their paper deals only with regions within Germany (NUTS 3 level), which is a big and significant economy nevertheless, but less diverse than the European Union's 276 NUTS 2 regions analysed in this paper. Gennaioli et al. (2013) managed to investigate the determinants of regional development using a database of more than 1.500 sub-national entities from more than 100 countries and found that human capital (measured through education) emerges as the most consistent determinant of regional income, as well as productivity.

Multidimensionality of HEIs outputs relate to different and complex mechanisms which can be grouped into two major groups (Florax, 1992): (a) short-term, expenditure-based demand-side effects (consumption and investments) and (b) long-term, knowledge-based supply-side effects (human capital creation, knowledge production, innovation, and other less measurable socio-economic These first order effects will induce second order impacts on macroeconomic outputs, such as employment and value creation. Segarra Blasco (2003) groups three categories of HEI's outputs: human capital, localization factors and knowledge. While there is strong evidence that knowledge spill-overs are geographically localized and students often stay in the region of their HEI after graduation (Veugelers and Del Rey, 2014), a unique approach on investigating these effects has not been determined.

Although new graduates can temporarily unbalance the labour supply, it is their technical and managerial knowledge and skills which potentially increase regional innovativeness, creativeness and productivity. Firms increase sales, profits and wages (Florax, 1992; Goldstein et al., 1995), but they have to be in the position to use academic outputs. Effective transfer of knowledge and regional absorption of such knowledge by firms is essential for regional development (Huggins et al., 2008; Power and Malmberg, 2008). Besides forming graduates, HEI's influence the dynamics of

their region (Pastor et al., 2013), generating additional benefits through the supply side (rise of productivity induced by human capital) and demand side (daily expenditures and investments made by HEIs and its multiplier effect on the economy); clearly a manifestation of regional development. Meanwhile, the extremely important data on mobility of university trained students and researchers is mostly unavailable, leaving another issue influencing regional development unexplained.

## 3. METHODOLOGY AND RE-SEARCH DESIGN

As a multidimensional and complex issue, regional development can be assessed in various ways, for example through the Human Development Index (HDI), which consists of three equally weighted dimensions (*Longevity*, measured by life expectancy at birth; *Knowledge*, measured by the expected years of schooling and the mean years of schooling; and *Standard of living*, measured by real Gross National Income per capita at PPP) (Human Development Index). Thus, we chose to use 'regional prosperity' as a synonym for the

standard of living at the regional level, which is mostly associated with regional GDP per capita. In this case, GDP reflects better the income levels (or 'prosperity') of a certain region compared to the Gross National Income. GDP shows the strength of local income, it measures its economic output, or the total economic value produced within a certain area.

In the context of regional prosperity, especially in Europe, it is crucial to understand the significant regional disparities because they potentiate differentiated demographic, economic and business environments and dynamics. Thus, national policies and European priorities associated with the EU Cohesion Policy are both inclined toward the idea to reduce disparities and imbalances among regions through the process of regional convergence, primarily by encouraging economic, social and territorial cohesion with the help of the European Structural and Investment Funds, as well as the improved national development instruments and policies such as education, innovation and R&D. These disparities can be displayed by several criteria, but the most common is the regional GDP per capita (Figure 1).

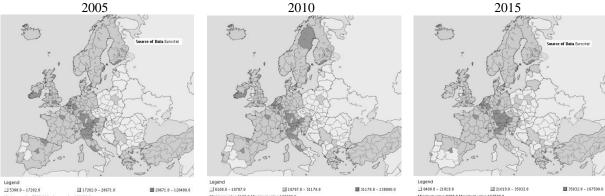


Figure 1: Regional gross domestic product (PPS per inhabitant) by NUTS 2 regions

Source: Authors calculations based on Eurostat data.

In Figure 1, the colours represent three categories of regions: 'Lower income' (up to 75% of EU average of GDP PPS pc), 'Middle income' (75 - 125%) and 'Higher income' regions (more than 125% of EU average of GDP PPS per capita) in 2005, 2010 and 2015 respectively. These three maps actually suggest two important facts: (1) the most advanced regions, often called the 'core-regions' are mostly located in the center of the EU, espe-

cially the 'old' Member States such as Western and Southern Germany, Western Austria, Northern Italy, Benelux, Île-de-France, regions of London, Dublin, Madrid, Stockholm, Helsinki etc., while the less advanced regions are located at the 'periphery' – New Member States, plus southern Spain and Italy, most of Portugal and Greece; (2) comparing these three years, it seems that the 'core' regions are switching more toward the centre of the EU,

including regions of New Member States close to Germany, Austria and the Nordic states, but at the expense of many Mediterranean regions.

One of the most discussed issues in recent decades was the increasing disparity of regions within the EU, especially after the last three Enlargements. Although all New Members States were less advanced than the previous EU15, their inclusion in the EU and the investments associated with the EU Cohesion Policy seemingly reduced the disparities, which can be observed in Table 1. Important

facts can be drawn out while analysing these differences and changes: (1) 'Upper' to 'Lower' ratio suggests smaller differences among 'top' 10 and 'bottom' 10 regions; (2) least advanced regions are converging to the EU average; (3) most advanced regions are diverging from the EU average (the gap is growing). Another important detail has to be distinguished in relation to Figure 1: the total number of 'periphery' regions increased between 2005 and 2015.

Table 1. Differences in living standard in 276 EU regions (GDP pc, NUTS 2)

GDP pc level in year	2005	2010	2015
Average (entire group of regions)	22,936.4	24,942.5	28,025.7
Average Upper 10* (% of EU average)	49,591.3 (216.2)	54,832.4 (219.8)	62,877.8 (224.4)
Average Lower 10 (% of EU average)	2,764.9 (12.1)	4,167.6 (16.79)	5,436.6 (19.4)
Upper 10 to Lower 10 regions ratio	17.94	13.16	11.57
2nd Upper to 1st Lower region ratio*	27.44	24.71	23.59
1st Upper to 1st Lower region ratio	63.03	46.21	55.99

<sup>\*</sup> Region Inner London West is excluded from calculations as outliner since its GDP per capita is 148,073, 148,786 and 215,921 in respective years, and, thus, significantly influences Upper level regions average and groups` differences.

Source: Authors calculations based on Eurostat data.

A fixed effect (FE) analysis is used to estimate panel data and to assess the contribution of the economic (unemployment rate, share of employment in total population, and population ratio), educational (population with tertiary education), innovation enabling (R&D expenditure, human resources in science and technology - HRST, and employed in hightechnology sector), and business materialization variables (patent application) to the level of economic prosperity of the EU regions (measured in GDP per capita). We used data on 28 EU countries and 276 EU regions (NUTS 2 level) in the period of 17 years (available data includes 2000-2016 period, but not all EU NUTS 2 regions have data available for all the indicators used in the analysis through the whole period).

Due to different stages of socio-economic, integration-related, institutional, political and historic development, and other factors that caused above mentioned disparities between lower income (i.e. peripheral) and upper income (i.e. core) regions, we assume different

determinants would be more relevant to their level of economic prosperity at the given time. Capability to innovate and further develop human potential would probably differ in regions with cutting edge innovations and longer tradition in R&D than in new EU member states struggling yet to organize effectively their institutional frameworks. Thus, it is sound to speculate that new innovations and their spill-overs in highly developed regions are leading towards even greater effects on their prosperity and even greater disparities between least and most developed regions.

To address this issue, for the purposes of better assessing factors related to higher education, intellectual capital and subsequently innovations on growth and prosperity potential of regions, we divided EU regions in three groups based on GDP per capita: Lower, Middle and Higher income regions. Table 2 presents the criteria for their grouping. Tables with specific descriptive statistics on region groups are in the Appendix 1.

Table 2. Lower, Middle and Higher income EU regions - criteria for grouping (NUTS 2)

,	Lower income	Middle income	Higher income
Range	GDP pc < 17,953	17,953 - 29,922	GDP pc > 29,922
Number of regions	81	127	66

Source: Authors calculations based on Eurostat data.

Based on theoretical assumptions and previous research on relationship between higher education and regional development, we introduce the following hypotheses:

H1: Unemployment rates are crucial for regional prosperity, especially in lower income regions;

H2: Employment and demography significantly influence regional prosperity;

H3: Higher education propensity variables influence regional prosperity dominantly in lower income regions;

H4: Innovation potential and business dynamics variables influence regional prosperity more significantly in higher income regions.

Descriptive statistics of the dependent variable (GDP per capita) and all independent variables included in the empirical analysis, as well as explanations, units of measurement and sources of all data used in the regression analysis are given in Table 3. All data was collected on Eurostat.

We use gross domestic product (GDP) per capita as the indicator of the standard of living at the regional level and evaluate effects of different variables on GDP per capita. Thus, we propose the following model:

$$RP_{it} = \beta_0 + \beta_1 * ECON_{it} + \beta_3 * V_{it} + \lambda_t + e_{it}$$

where the dependent variable RP<sub>it</sub> represents economic prosperity at the regional level, measured through the regional gross domestic product per capita for the European NUTS 2 region *i* at time *t*. It is calculated as the ratio of regional GDP and total population in a NUTS 2 region *i*. The variable ECON<sub>it</sub> represents a set of economic-demographic indicators. It is a control variable in a model, and consists of the following variables: Unemployment rate, Share of employment in population and Population growth rate.

$$ECON_{it} = UNEMP_{it} + EMPL_{it} + DEMO_{it}$$

The Unemployment rate (UNEMP<sub>it</sub>) is relevant for absorbing differences n regional la-

bour supply and demand. The unemployment level can also be a manifestation of macroeconomic effects of HEIs, but usually it takes much more time to reveal. Unemployment rates, however, directly influence GDP because of its effects on consumption and public spending. Moreover, we include the population growth rate (DEMOit) and the share of employed people in the total population (EMPL<sub>it</sub>) as control variables. These variables should be solid representatives of the demographic dynamics and economic utility of capacity of a region. Additionally, the net migration rate is not included in the estimations as previous studies showed inconsistent conclusions, although it might reflect important trends such as the brain drain or the sudden influx of immigrants with lower levels of education.

V<sub>it</sub> represents other explanatory variables related to employment, higher education and economic dynamics, whose effects on regional prosperity we test in this model. Explanatory variables which we refer to in our estimations can be grouped as following:

- A) **Higher education (HE) propensity indicators** ratio of population with tertiary education in total population (tertiary educated people between 25 and 64 y. o.) and share of human resources in science and technology (HRST) in total employment by NUTS 2 regions; and
- B) Innovation potential and business dynamics indicators ratio of intramural research and development (R&D) expenditure (GERD) in GDP in a specific NUTS 2 region in a specific year, high-tech patent applications to the EPO by priority year (per million inhabitants) and share of high-technology sectors employees in total employment.
- C) The first group of key explanatory variables presumes greater innovative potential in regions with better managed higher education systems. As far as the second group of explanatory variables, the selection of these variables describes the level of technology

orientation of the region (high-tech employment and the number of patents), estimates the R&D potential of a region (GERD), describes levels of innovation-oriented industry dynamics and predicts the potential for university –

industry spill-overs. As previously suggested in many studies, regional enterprises are expected to better link research outcomes and employed graduates with higher levels of innovativeness.

Table 3. Descriptive statistics on main variables for 276 EU regions (NUTS 2)

-	Table 3. Descriptive statistics				S (NU15 2)	
Variable	Explanation	Obs	Mean	Std. Dev.	Min	Max
GDP pc	Gross domestic product (GDP) divided by total population in NUTS 2 regions in EUR	4,259	23,937.3	14,120.09	1,260.438	215,921.4
Unemploy- ment rate	Unemployment rate by NUTS 2 regions, population aged 20 to 64 years (%)	4,414	8.749909	5.596412	1	36.1
Employment share	Share of employed in total population in NUTS 2 region aged 20 to 64 years	4,461	0.4127737	0.0512271	0.1550569	0.5919331
Population growth rate	Growth of total population of NUTS 2 region (%)	4,291	0.2904805	0.8395236	-11.04639	5.635405
GERD in GDP	Total intramural R&D expenditure (GERD) as % of GDP of NUTS 2 regions	2,794	1.268207	1.112693	0.06	12.19
Tertiary educated population	Ratio of population with tertiary education in total population aged 25 to 64 years (%)	4,433	24.36346	9.384652	3.7	74.9
HRST in employment	Share of human resources employed in science and technology (HRST) by NUTS 2 regions in total employment	4,449	0.3084517	0.0806593	0.0895522	0.609632
High-tech in employment	Employment in high-technology sectors by NUTS 2 regions (high- technology manufacturing and knowl- edge-intensive high-technology ser- vices), share in total employment (%)	4,023	3.843624	1.887293	0.5	12.8
Patents	High-tech patent applications to the EPO by priority year (per million inhabitants)	2,953	20.75763	35.00501	0.052	605.773

Source: Authors calculations based on Eurostat data.

Previous studies have suggested a variety of other indicators, like: the number of regional start-ups, creative contributions, number of students, investments of higher education institutions per capita, number of staff in HEI, number of publications per capita and third-party funds (investments from third parties in

HEIs' projects). We, however, could not include them for the lack of available data.

All non-observed shocks absorbed in the proposed model are captured by including dummy variables based on year effects ( $\lambda_t$ ). Residuals are also included in the model and labeled as  $e_{it}$ .

Our panel data is strongly balanced. Based on Hausman test results of Lower and Middle income groups we rejected Ha and conducted a fixed effect robust analysis. The group of Higher income regions is more dispersed, and additional testing has been made - test of overidentifying restrictions, the Sargan-Hansen statistic suggests that Ha has to be rejected (Pvalue < 0.05). Hence, we confirmed that the fixed effects linear panel data model (with robust standard errors) is suitable for the estimations in our model. The fixed effects model delivers consistent parameter estimates for the true causal effect in the case of a correlation between the control variables and regionspecific effects.

#### 4. ECONOMETRIC ANALYSIS AND RESULTS

We start the empirical analysis by calculating the effects of individual variables on each region group – Lower, Middle and Higher

income regions (Table 4, 5 and 6), and in continuation we analyse effects of combined influence factors in a complex estimation during the total analysed period (Table 7). The unemployment rate, as well as employment and demographic factors such as population growth rates have the highest impact on regional prosperity. They explain 63% of model variations in Higher income regions to 78% of variations in Lower income regions.

For the group of regions with lower GDP per capita, the importance of higher education for regional prosperity reflects in a positive impact of the tertiary educated and the share of human resources employed in science and technology of a given region. Moreover, the employed in high-tech sectors significantly affect GDP per capita, while the intramural research and development expenditure (GERD) has no statistically significant impact on regional prosperity estimated through regional GDP per capita.

Table 4. Estimation of effects affecting regional prosperity in EU regions with lower levels of GDP

		per ca	pita					
	Lower income regions							
VARIABLES	(1)	(2)	(3)	(4)	(5)	(6)		
Unemployment rate	-64.72***	-45.90**	-61.01**	-73.72***	-88.99***	-23.90		
	(23.07)	(21.91)	(23.92)	(23.13)	(23.95)	(23.88)		
Employment share	23,266***	20,050***	21,608***	23,079***	21,413***	24,429***		
	(5,106)	(5,196)	(4,924)	(4,958)	(5,173)	(5,664)		
Population growth	148.7**	163.1**	156.8**	151.1**	131.1**	158.6**		
	(59.81)	(62.76)	(62.21)	(58.70)	(53.03)	(76.52)		
GERD in GDP		368.2						
		(437.8)						
Tertiary educated popula- tion			103.7**					
			(46.73)					
HRST share				8,270***				
				(3,010)				
High-tech employment					432.9***			
					(95.42)			
Patents						94.17**		
						(45.72)		
Constant	-746.7	-847.8	-1,553	-2,439	-2,151	-1,962		
	(2,192)	(2,218)	(2,316)	(2,200)	(2,342)	(2,389)		
Time dummy	yes	yes	yes	yes	yes	yes		
Observations	1,167	945	1,154	1,158	974	587		
R-squared	0.783	0.807	0.787	0.789	0.825	0.832		
Number of regions	81	80	81	81	73	76		

Robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

Source: Authors.

In the Middle income group of regions, representing  $\pm 25\%$  of the EU GDP PPS per capita average, factors with the highest impact on GDP per capita are related to human potential as a generator of business growth and economic prosperity. Thus, the employed in high-tech sectors have a positive impact on GDP per

capita, while interestingly, the share of HRST has a negative effect on GDP per capita. Since HRST represents all employed people in Science and Technology, including the support staff, one can only speculate on real effects of that category on economic prosperity on regional level.

Table 4. Estimations of effects affecting regional prosperity in EU regions with middle levels of GDP per capita (±25% of average)

	Middle income regions							
VARIABLES	(1)	(2)	(3)	(4)	(5)	(6)		
Unemployment rate	-188.0***	-198.0***	-195.1***	-192.1***	-224.2***	-179.2***		
	(47.01)	(49.81)	(48.97)	(45.58)	(52.20)	(59.19)		
Employment share	22,488***	10,566	22,557***	21,186***	22,803***	21,627***		
	(8,000)	(8,801)	(7,983)	(7,678)	(8,186)	(7,960)		
Population growth	256.8	284.3	255.8	284.9	267.3	41.70		
	(301.7)	(344.6)	(304.5)	(301.7)	(302.7)	(423.9)		
GERD in GDP		364.4						
		(330.6)						
Tertiary educated population			32.18					
			(52.47)					
HRST share				-9,072***				
				(2,778)				
High-tech employment					858.0***			
					(198.0)			
Patents						2.230		
						(16.44)		
Constant	13,784***	16,802***	13,131***	16,793***	10,266***	14,258***		
	(3,420)	(3,640)	(3,499)	(3,596)	(3,420)	(3,612)		
Time dummy	yes	yes	yes	yes	yes	yes		
Observations	1,797	1,185	1,775	1,779	1,682	1,311		

Robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

0.652

127

0.603

123

Source: Authors.

Among the Higher income regions, besides the research and development expenditure (GERD per capita) in a given region, which seems to have statistically significant, but ne-

R-squared

Number of regions

0.655

127

gative effect on regional prosperity, two positive and statistically significant impacts could be emphasized: the share of hightechnology employment in total employment

0.688

125

0.573

123

0.656

127

and the share of tertiary educated population. It should be noted that unemployment rates have no statistically significant impact in these regions, but mostly due to low levels of unemployment that accompany highly developed regions.

Table 5. Estimations of effects affecting regional prosperity in EU regions with higher levels of GDP per capita

		per cap	ıta				
	Higher income regions						
VARIABLES	(1)	(2)	(3)	(4)	(5)	(6)	
Unemployment rate	-18.36	-242.1	-121.4	-7.525	-64.85	-6.276	
	(294.1)	(249.8)	(217.8)	(287.0)	(256.5)	(237.7)	
Employment share	86,269**	85,128**	82,067***	90,575**	81,475**	82,269***	
	(35,760)	(36,917)	(30,635)	(38,789)	(32,318)	(30,636)	
Population growth	338.8	195.3	257.9	301.8	340.5	518.0	
	(415.2)	(370.9)	(331.3)	(355.8)	(417.3)	(405.7)	
GERD in GDP		-737.8*					
		(410.4)					
Tertiary educated population			356.1*				
			(181.0)				
HRST share				10,284			
				(19,243)			
High-tech employment					699.0*		
					(403.9)		
Patents						5.858	
						(8.560)	
Constant	-5,388	-4,959	-11,871	-10,766	-7,337	-4,549	
	(17,299)	(17,354)	(17,136)	(23,196)	(17,659)	(14,688)	
Time dummy	yes	yes	yes	yes	yes	yes	
Observations	879	492	879	879	864	678	
R-squared	0.631	0.637	0.649	0.633	0.636	0.630	
Number of regions	66	65	66	66	66	66	

Robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

Source: Authors.

As expected, individual factors show different impacts according to their current level of regional standard of living. In the next table (Table 7), we combine variables in a complex estimation by which we try to explain multidimensional impacts of specific variables on regional prosperity. Our estimation consists of unemployment rates, employment shares and population growth rates, along with tertiary educated population and HRST shares (as representatives of R&D potential - "Higher education propensity" group of variables), and the relative number of people employed in hightechnology sectors, GERD and patents (as representatives of high-technology orientation and university-business spill-over potential – "Innovation potential and business dynamics" group of variables).

In a broader analysis, which includes more variables and their interactions, tertiary education has stronger influence on regional prosperity in lower income regions, while the size of high-tech sectors contributes to the progress of all three groups of regions. Patents significantly affect prosperity in Lower and Higher income regions, but with a large difference in their contribution to their GDP per capita. This finding is somewhat in line with research on education and innovation effects on productivity in Mexican states (German-Soto and Gutiérrez Flores, 2015), which also identifies innovation as an important contributor to increasing productivity of northern, central and richer states. In addition, according to their research, education expenditure seems to be more important for the poorer states.

The unemployment rate, as one of the three control variables in our basic estimation, has a significant negative influence on all three groups of regions, not the case though for the Higher income regions in the basic estimation. The employment share, as a capacity utilization, has a significant positive impact on all regions, except on the Middle income group of regions in more complex estimations. The population growth rate is especially important for lower income regions, since they are more often affected by migrations and the *brain drain* phenomena.

It is important to note that all estimations have relatively high fit yielding R<sup>2</sup> values, especially for the Lower income regions estimations. More complex estimations, including variables such as the tertiary educated population, HRST, ratio of employed in high-technology sectors, GERD and patents, explains better the variations of the GDP per capita in the case of Lower and Higher income groups of regions, which is not the case for the Middle income regions.

Table 6. Comparison of effects affecting regional prosperity in EU regions with lower, middle and higher GDP per capita levels

GDP per capita levels									
	Lower	Middle	Higher	Lower	Middle	Higher			
VARIABLES	GDP pc	GDP pc	GDP pc	GDP pc	GDP pc	GDP pc			
Unemployment rate	-64.72***	-188.0***	-18.36	-63.42***	-243.2***	-479.1**			
	(23.07)	(47.01)	(294.1)	(22.42)	(59.63)	(191.0)			
Employment ratio	23,266***	22,488***	86,269**	19,295***	8,777	70,566***			
	(5,106)	(8,000)	(35,760)	(5,921)	(6,883)	(25,319)			
Population growth	148.7**	256.8	338.8	184.5**	352.4	761.6**			
	(59.81)	(301.7)	(415.2)	(76.08)	(429.8)	(313.1)			
GERD in GDP				10.60	214.0	-744.9**			
				(386.3)	(276.9)	(296.6)			
Tertiary educated population				135.3**	96.37	264.2			
				(65.26)	(80.48)	(209.9)			
HRST per employee				5,546	-16,090***	-14,766			
				(4,314)	(3,441)	(9,786)			
High-tech employment				216.1***	970.2***	498.1*			
				(81.45)	(175.3)	(278.9)			
Patents				87.07**	-6.479	6.079*			
				(41.18)	(12.00)	(3.641)			
Constant	-746.7	13,784***	-5,388	-4,454	16,717***	-2,748			
	(2,192)	(3,420)	(17,299)	(2,765)	(3,238)	(16,103)			
Time dummy	yes	yes	yes	yes	yes	yes			
Observations	1,167	1,797	879	494	893	388			
R-squared	0.783	0.655	0.631	0.856	0.638	0.658			
Number of region	81	127	66	69	116	65			

Robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

Source: Authors

#### 5. DISCUSSION AND CONCLUSION

Disparities in the living standard and wellbeing among EU regions, especially between 'core' and 'peripheral' regions, is becoming more profound, and therefore captures interest of economists and policy-makers in the EU (and elsewhere). As education, innovation and science and technology undoubtedly influence the regional issues and capacities through employment, productivity and economic growth, regional effects of higher education institutions (HEIs) have to be adequately assessed. Up to now, most studies with measurable results

suggested positive impacts of HEIs (like in Kroll and Schubert; 2014), but important factors still stay outside the scope and the specific links between HEIs and regional industries stay unclear (Veugelers and Del Rey; 2014). This is possibly due to different conditions and complex mechanisms associated with HEIs outputs, including multidimensionality, supply- or demand-side effects (which usually take different time spams to be clear and visible), and especially spill-over effects between neighboring regions.

Changes in Employment shares proved to be statistically significant for variations of GDP per capita in most estimations and all groups of regions, which is in line with most previous research (for instance: Gennaioli et al., 2013), although Unemployment rates have no significant impact on GDP pc in Higher income regions in our estimations due to low levels of unemployment in 'core' EU regions.

'Peripheral' and/or 'vulnerable' regions without (or without significant) HEIs can also gain through knowledge transfers from neighboring regions and regional absorption of such knowledge by local firms. Although innovations and their spill-overs in Higher income regions could lead towards greater effects on their prosperity (and even greater disparities between regions), it seems that the 'core' EU regions are switching more toward the centre of the EU, including regions of New Member States close to Germany, Austria and the Nordic states - usually more innovative and effective in technology transfers. What seems to be very significant for the level of income of Lower income regions ('peripheral') is the increase of High-tech employment and the increased Share of human resources employed in science and technology; not so much the case of more advanced regions.

Hence, we used panel data for the econometric analysis to evaluate the influence of specific factors directly or indirectly connected

to higher education on regional prosperity for NUTS 2 level regions in the EU (276 regions) in the period of 17 years. Our results suggest that when combined with HEI specific variables, unemployment rates are crucial for regional development (not just in Lower income regions), while employment and demography significantly influence regional development in Lower and Higher income regions. Furthermore, higher education propensity variables influence regional development dominantly in Lower income regions (Tertiary educated population; positive effect) or Middle income regions (HRST per employee; negative effect). Finally, regarding innovation potential and business dynamics variables, a clear significant and positive influence can be accredited to high-tech employment, and patents per a million of inhabitants (although not in Middle income regions), while GERD per GDP negatively influences regional prosperity of Higher income regions.

The analysis emerging from the estimated model concludes that regional differences should be seen as a potential opportunity for introducing customized policies designed to address region specific issues. Further research should be more focused on localization effects of macroeconomic, especially institutional factors and regulations enabling positive and regulatory stable environments for fragile and risky entrepreneurial endeavours, start-ups and enterprise investments, in order to boost regional development and industry competitiveness, especially in peripheral regions. Constraints for more in depth research lie with missing and uncollected data on regional level, which could help to identify crucial effects of HEIs on regions.

#### References

Audretsch, D.B.; Feldman, M.P. (2003), Knowledge Spillovers and the Geography of Innovation, Handbook of Urban and Regional Economics, Vol. 4 Booth, G.G.; Jarrett, J.E. (1976), The Identification and Estimation of a University's Economic Impacts,

The Journal of Higher Education, Vol. 47, Issue 5, pp. 565-576.

Brownrigg, M. (1973), The economic impact of a new university, Scottish Journal of Political Economy, Vol. 20, pp. 123-139.

Caffrey, J.; Isaacs, H. (1971), Estimating the impact of a college or university on the local economy; American Council on Education; ERIC ED 252100, Washington

Cvečić, I. (2015), Konkurentnost europskog tržišta rada i perspektive Republike Hrvatske (Competitiveness of the European Labor Market and Perspectives of the Republic of Croatia), in: Development of Economic Competitiveness of the Republic of Croatia as an EU Member (ed. Kandžija, V.), University of Rijeka - Faculty of Economics.

Drucker, J.; Goldstein, H. (2007), Assessing the Regional Economic Development Impacts of Universities: A Review of Current Approaches, International Regional Science Review, Vol 30; Issue 1, pp. 20-46.

Egorov, A.A.; Leshukov, O.V.; Gromov, A.D. (2017), The Role of Universities in Economic Development of Russian Regions, National Research University Higher School of Economics (HSE), Working Papers - Basic Research Program (series: Education), No 41/EDU/2017, Moscow (Russia)

Elliott, D.S.; Levin, S.L.; Meisel, J.B. (1988), Measuring the Economic Impact of Institutions of Higher Education, Research in Higher Education, Vol. 28, Issue 1, pp. 17-33.

Feldman, M.P. (1994), The Geography of Innovation, Kluwer Academic Publishers, Boston

Florax, R.G.M. (1992), The University: A Regional Booster? Economic Impacts of Academic Knowledge Infrastructure. Aldershot, UK: Avebury.

Garrido-Yserte, R.; Gallo-Rivera, M. (2010), The impact of the university upon local economy: three methods to estimate demandside effects, The Annals of Regional Science, vol. 44, issue 1, pp. 39-67

Gennaioli, N.; La Porta, R.; Lopez-de-Silanez, F.; Shleifer, A. (2013), Human Capital and Regional Development, The Quarterly Journal of Economics, Oxford University Press, Vol. 128 pp. 105–164. (doi:10.1093/qje/qjs050)

German-Soto, V.; Gutiérrez Flores, L. (2015), Contribution of Education and Innovation to Productivity among Mexican Regions: A Dynamic Panel Data Analysis, Theoretical

Economics Letters, Vol.5 No.1 (February, 2015)

Goldstein, H.A.; Maier, G.; Luger, M. (1995), The university as an instrument for economic and business development: U.S. and European comparisons. In: *Dill, D.; Sporn, B.* (eds.): Emerging patterns of social demand and university reform: Through a glass darkly. Elmsford, NY: Pergamon, pp. 105-133.

Goldstein, H.A.; Renault, C.S. (2004), Contributions of Universities to regional economic development: A quasi-experimental approach, Regional Studies, 38, pp. 733-746.

Goldstein, H.; Drucker, J. (2006), The Economic Development Impacts of Universities on Regions: Do Size and Distance Matter?, Economic Development Quarterly, 20, pp. 22-43.

Gunasekara, Ch. (2006), Reframing the Role of Universities in the Development of Regional Innovation Systems, The Journal of Technology Transfer, Springer, 31(1), pp. 101-113

Henderson, R.; Jaffe, A.B.; Trajtenberg, M. (1998), Universities as a source of commercial technology: A detailed analysis of university patenting; Review of Economics & Statistics, No 80(1): 119

Huggins, R.; Johnston, A.; Steffenson, R. (2008), Universities, knowledge networks and regional policy, Cambridge Journal of Regions, Economy and Society, 1, pp. 321-340.

Huggins, R.; Johnston, A. (2009), The economic and innovation contribution of universities: A regional perspective, Environment and Planning C: Government and Policy, 27, pp. 1088-1106.

Kelly, U.; McNicoll, I.; White, I. (2014), The economic and social impact of the University of Kent, Viewforth Consulting Ltd, Final Report, October 2014

Koschatzky, K; Stahlecker, Th. (2010), The changing role of universities in the German research system: engagement in regional networks, clusters and beyond, Fraunhofer Institute for Systems and Innovation Research (Fraunhofer ISI), Working Papers Firms and Region, No. R2/2010, Karlsruhe (Germany)

Kroll, H.; Schubert, T. (2014), On universities' long-term effects on regional value creation and unemployment - The case of Germany, Fraunhofer Institute for Systems and Innovation Research ISI, Working Papers Firms and Region, No. R1/2014, Karlsruhe, Germany; ISSN 1438-9843

Kastelan Mrak, M. and Sokolic, D. (2017), The Evolution of Work Organization and its Implication for Educational Policies and Managerial Practices, Proceedings of the 6th International Scientific Symposium Economy of Eastern Croatia - Vision and Growth (Anka Masek Tonkovic, ed.), ISSN: 1848-9559, University J.J. Strossmayera Osijek, Croatia, pp. 335-344.

Lawton Smith, H. (2007), Universities, innovation, and territorial development: a review of the evidence, Environment and Planning C: Government and Policy, 25, pp. 98-114.

Lawton Smith, H.; Bagchi-Sen, S. (2012), The Research University, Entrepreneurship and Regional Development: Research Propositions and Current Evidence, Entrepreneurship and Regional Development, 24, pp. 383-404.

Lester, R.K. (2005), Universities, Innovation, and the Competitiveness of Local Economies: A Summary Report from the Local Innovation Systems Project— Phase I. Cambridge, MA: MIT Industrial Performance Center Working Paper 05-010

Pastor, J.M.; Pérez, F.; Fernández de Guevara, J. (2013), Measuring the local economic impact of universities: an approach that considers uncertainty, Investigaciones de Economía de la Educación 5, Universitat de Valencia & Ivie, pp. 1061-1090

Power, D.; Malmberg, A. (2008), The Contribution of Universities to Innovation and Economic Development: In What Sense a Regional Problem? Cambridge Journal of Regions, Economy and Society, 1, pp. 233-245.

Ranga, M.; Etzkowitz, H. (2013), Triple Helix Systems: An Analytical Framework for Innovation Policy and Practice in the Knowledge Society, Industry and Higher Education 27 (4), Special Issue (August 2013)

Segarra Blasco, Agustí (2003), La universitat com a instrument de dinamització socieco-

nómica del territory, Societat i Coneixement  $n^{\circ}$  3, pp. 78-101

Tripple, M.; Sinozic, T.; Lawton Smith, H. (2012), The "third mission" of universities and the region: comparing the UK, Sweden and Austria, 52nd European Congress of the RSAI (August 2012), Bratislava (Slovakia), published by: European Regional Science Association, Louvain-la-Neuve (Belgium)

Uyarra, E. (2008), The impact of universities on regional innovation: A critique and policy implications, Manchester Business School Working Paper, nº 564

Uyarra, E. (2010), Conceptualizing the Regional Roles of Universities, Implications and Contradictions, European Planning Studies, 18, pp. 1227-1246.

Veugelers, R.; Del Rey, E. (2014), The contribution of universities to innovation, (regional) growth and employment, EENEE Analytical Report No. 18 (Prepared for the European Commission), European Network on Economics of Education

- \*\*\* Engines of Economic Growth. The Economic Impact of Boston's Eight Research Universities on the Metropolitan Boston Area (2003), Boston University
- \*\*\* Human Development Index (HDI), United Nations Development Programme, available at: http://hdr.undp.org/en/content/humandevelopment-index-hdi [July 2017]
- \*\*\* The economic impact of four large educations institutions on the Canterbury district economy, Canterbury City Council (2001), Canterbury
- \*\*\* The Economic Impact of the North East Higher Education Sector (2014), Universities UK, available at: http://www.universitiesuk.ac.uk/policy-and-analysis/reports/Documents/2014/economic-impact-north-east.pdf [April 2017]

# Appendix 1. Descriptive statistics of Lower, Middle and Higher income EU regions

Table 7. Lower GDP per capita EU regions

Table 7. Lower GDT per capita EO regions								
Variable	Obs	Mean	Std. Dev.	Min	Max			
GDP pc	1,286	10,053.43	4,888.121	1,260.438	21,791.93			
Unemployment rate	1,322	11.84985	6.254393	1.9	35.7			
Employment ratio	1,338	0.3825799	0.0533086	0.193083	0.5102708			
Population growth	1,285	-0.0998477	1.008282	-11.04639	4.758798			
GERD in GDP	1,006	0.6016799	0.4290951	0.06	2.91			
Tertiary educated population	1,321	17.4243	6.661161	3.7	42.4			
HRST in employment	1,331	0.2431212	0.0581914	0.0895522	0.4264876			
High-tech in employment	1,085	2.79871	1.653125	0.5	8.8			
Patents	639	1.629527	2.086649	0.052	16.37			

Source: Authors calculations based on Eurostat data.

Table 8. Middle-level GDP per capita EU regions

Variable	Obs	Mean	Std. Dev.	Min	Max
GDP pc	1,963	25,028.24	4,226.42	8,993.779	3,6651.25
Unemployment rate	2,080	8.365673	5.183894	1.4	36.1
Employment ratio	2,079	0.4135611	0.0455562	0.1550569	0.5919331
Population growth	1,980	0.3935078	0.7097633	-4.773294	4.52961
GERD in GDP	1,262	1.34977	0.8715736	0.06	12.19
Tertiary educated population	2,067	25.81369	7.467232	6.7	50.6
HRST in employment	2,074	0.3147238	0.0636437	0.1127367	0.566284
High-tech in employment	1,937	3.668095	1.390283	0.9	9.7
Patents	1,493	14.21358	16.54029	0.074	139.726

Source: Authors calculations based on Eurostat data.

Table 9. Higher GDP per capita EU regions

Variable	Obs	Mean	Std. Dev.	Min	Max
GDP pc	1,010	39,494.87	16,909.69	24,476.91	215,921.4
Unemployment rate	1,012	5.490119	2.613785	1	19
Employment ratio	1,044	0.4499022	0.0298861	0.3385174	0.5229625
Population growth	1,026	0.5805172	0.6387352	-3.862195	5.635405
GERD in GDP	526	2.347281	1.541323	0.13	11.36
Tertiary educated population	1,045	30.26679	10.36643	7	74.9
HRST in employment	1,044	0.3792818	0.0694995	0.2171582	0.609632
High-tech in employment	1,001	5.315884	2.051184	1.3	12.8
Patents	821	47.54583	53.18377	0.267	605.773

Source: Authors calculations based on Eurostat data.